EDUCATIONAL FOUNDATION OF LAKE COUNTY, INC.

A Component Unit of the District School Board of Lake County, Florida

FINANCIAL STATEMENTS WITH INDEPENDENT AUDITOR'S REPORTS THEREON

For the fiscal year ended June 30, 2013

EDUCATIONAL FOUNDATION OF LAKE COUNTY, INC.

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MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited)

This section of the annual financial report of the Educational Foundation of Lake County, Inc. (the "Foundation") presents management's discussion and analysis of the Foundation's financial performance during the fiscal year ended June 30, 2013. Please read it in conjunction with the Foundation's financial statements, which follow this section.

FINANCIAL HIGHLIGHTS

- As shown on the Statement of Net Position, the Foundation reported a total net position balance of \$3,759,710 at June 30, 2013.
- For the fiscal year ended June 30, 2013, the Foundation's revenues exceeded expenses as shown on the Foundation's statement of activities by \$55,782.

OVERVIEW OF THE FINANCIAL STATEMENTS

This annual report consists of three parts - management's discussion and analysis (this section), the basic financial statements and required supplementary information. The basic financial statements include two kinds of statements that present different views of the Foundation:

- The first two statements are *government-wide financial statements* that provide both long-term and short-term information about the Foundation's overall financial status.
- The remaining statements are *fund financial statements* that focus on individual parts of the Foundation, reporting the Foundation's operations in more detail than the government-wide statements.
 - The *governmental funds* financial statements tell how general Foundation services were financed in the short term, as well as what remains for future spending.

The financial statements also include *notes* that explain some of the information in the financial statements and provide more detailed data. The statements are followed by a section of *required* supplementary information that further explains and supports the information in the financial statements.

This document also includes the independent auditor's report on compliance and internal control required by Government Auditing Standards.

Government-wide Financial Statements

The government-wide financial statements report information about the Foundation as a whole using accounting methods similar to those used by private-sector companies. The statement of net position includes all of the Foundation's assets and liabilities. All of the current year's revenues and expenses are accounted for in the statement of activities, regardless of when cash is received or paid.

The two government-wide financial statements report the Foundation's net position and how they have changed. Net position - the difference between the Foundation's assets and liabilities - is one way to measure the Foundation's financial health or position. Over time, increases or decreases in the Foundation's net position are an indicator of whether its financial health is improving or deteriorating, respectively.

The government-wide financial statements of the Foundation are generally divided into three categories:

- Governmental activities most of the Foundation's basic services are included here, such as
 programs and the Foundation's administration. Funds received through contributions, state
 grants and proceeds from special events, finance most of these activities.
- Business-type activities in certain instances, the Foundation may charge fees to help it cover
 the costs of certain services it provides. The Foundation currently has no business-type
 activities.
- Component units there currently are no component units included within the reporting entity of the Foundation.

Fund Financial Statements

The fund financial statements provide more detailed information about the Foundation's most significant funds, not the Foundation as a whole. A fund is a self-balancing set of accounts which the Foundation uses to keep track of specific sources of funding and spending for particular purposes. Some funds are required by state law, and the Foundation may establish other funds to control and manage money for particular purposes, such as for federal grants.

The Foundation utilizes a governmental fund:

• Governmental funds - the Foundation's basic services are included in a governmental fund, which focuses on (1) how cash and other financial assets that can readily be converted to cash flow in and out and (2) the balances left at year-end that are available for spending. Consequently, the governmental funds statements provide a detailed short-term view that helps one determine whether there are more or fewer financial resources that can be spent in the near future to finance the Foundation's programs. Because this information does not encompass the additional long-term focus of the government-wide statements, we provide additional information on the subsequent page that explains the differences between them.

Notes to Financial Statements

The notes provide additional information that is essential for a full understanding of the data provided in the government-wide and governmental fund financial statements.

Financial Analysis of the Foundation's Funds

As the Foundation completed the fiscal year, its total governmental funds reported a fund balance of \$3,778,516. Management will continue to emphasize the monitoring of expenses to increase net assets through June 30, 2013.

General Fund Budgetary Highlights

The general fund budget for the fiscal year ended June 30, 2013, was developed based on the Foundation's anticipated revenues for the year.

GOVERNMENT WIDE FINANCIAL ANALYSIS

The Statement of Net Position presents the Foundation's assets less its liabilities at year end. The difference between these assets and liabilities is reported as net assets. The following is a summary of the Foundation's net position as of June 30, 2013:

	Governmental Activities
ASSETS	
Current Assets	\$ 943,564
Noncurrent Assets	<u>2,911,503</u>
Total Assets	<u>\$ 3,855,067</u>
X X 4 DAY 400000	
LIABILITIES	
Current and Accrued Liabilities	<u>\$ 95,357</u>
Total Current Liabilities	<u>95,357</u>
NET POSITION	
Net position:	•
Restricted For:	
Scholarships, Grants and Other	3,314,202
Lake Tech	24,500
Unrestricted	421,008
Total Net Position	3,759,710
TOWN TIME TOURS	

Current assets consists of cash, receivables, accrued interest, and the current portion of investments and beneficial interests held by others. Current liabilities consist of accrued salaries, compensated absences, and payroll taxes payable.

The Statement of Activities presents information showing how the Foundation's net position changed during the fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future periods. The key elements of the changes in Foundation's net position for the fiscal year June 30, 2013 are as follows:

	Governmental <u>Activities</u>
Revenues:	
Contributions	\$ 202,878
Direct Operating Support -LCSD, In Kind	72,286
Grants	101,117
Special Events Revenue	367,552
State and Local Allocations	196,866
Other revenues	67,113
Interest and Dividends	7,411
Net realized and unrealized gains and losses on investments	7,160
Total Revenue	1,022,383

Expenses:	
Teacher Support	251,315
Special Events	260,982
Student Support	144,990
Take Stock In Children	241,650
Personnel	23,198
Administrative	44,466
Total expenses	966,601
Change in net position	\$ 55,782

ECONOMIC FACTORS

- The average unemployment rate for the State of Florida was 7.6% and 7.6% for the nation as of June 2013.
- Inflation nationally as indicated by the consumer price index is 1.7%.

Requests for Information - This financial report is designed to provide a general overview of the Foundation's finances. Questions concerning any of the information provided in this report or requests for additional information should be addressed to Lake County Educational Foundation, Inc., 910 East Dixie Hwy, Leesburg, Florida 34788, (352) 365-3518.

Report of Independent Auditors

To the Board of Directors of the Educational Foundation of Lake County, Inc. a Component Unit of the District School Board of Lake County, Florida. Leesburg, Florida

We have audited the accompanying financial statements of the governmental activities of the Educational Foundation of Lake County, Inc. ("the Foundation"), a Component Unit of the District School Board of Lake County, Florida, as of and for the year ended June 30, 2013, which collectively comprise the Foundation's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the Foundation as of June 30, 2013, and the respective changes in financial position, thereof, for the fiscal year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated September 15, 2013 on our consideration of the Foundation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be read in conjunction with this report in assessing the results of our audit.

To the Board of Directors
Educational Foundation of Lake County, Inc.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Smr Blakeslee Madyder

Sines Blakeslee Madyda Certified Public Accountants, P.A. September 15, 2013

STATEMENT OF NET POSITION JUNE 30, 2013

ASSETS	•
Current Assets	
Cash and Cash Equivalents	\$ 168,605
Cash and Cash Equivalents - Restricted	255,645
Investments	212,873
Investments - Restricted	68,961
Accounts Receivable - Restricted	26,550
Beneficial Interest In Assets Held By Others - Restricted	210,930
Total Current Assets	943,564
Noncurrent Assets	
Beneficial Interest In Assets Held By Others - Restricted	2,776,816
Investments	134,687
Total Noncurrent Assets	2,911,503
Total Assets	\$ 3,855,067
LIABILITIES AND NET POSITION	
Current Liabilities	
Current Payables and Accrued Liabilities	\$ 95,357
Total Current Liabilities	95,357
Net Position:	
Restricted for:	
Scholarships	3,279,834
Other Donor Restrictions	34,368
Lake Tech	24,500
Unrestricted	421,008
Total Net Position	3,759,710

STATEMENT OF ACTIVITIES FOR THE FISCAL YEAR ENDED JUNE 30, 2013

	•			
			R	et (Expense) evenue and
		•	Cn	anges in Net Assets
		Operating		Y22CI2
		Grants and	Go	vernmental
	Evnanga	Revenues		
Governmental Activities:	Expenses	Revenues	Activities	
Teacher Support	\$ 251.315	\$ 101,117	ď	(150 100)
	·	\$ 101,117	\$	(150,198)
Special Events	260,982	-		(260,982)
Student Support	144,990	-		(144,990)
State and Local Allocations	241,650	196,866		(44,784)
Personnel	23,198	-		(23,198)
Administrative	44,466			(44,466)
Total Government Activities	\$ 966,601	\$ 297,983	\$	(668,618)
	General revenues:			
	Special Events		\$	367,552
	-	nd other revenues	,	356,848
	Total revenu	es		724,400
	Change in	net assets		55,782
	Net position - J	fuly 1, 2012		3,703,928
	Net position - I	fune 30, 2013	\$	3,759,710

BALANCE SHEET - GENERAL FUND JUNE 30, 2013

ASSETS	
<u>Current Assets</u>	
Cash and Cash Equivalents	\$ 168,605
Cash and Cash Equivalents - Restricted	255,645
Investments	212,873
Investments - Restricted	68,961
Accounts Receivable - Restricted	26,550
Beneficial Interest In Assets Held By Others - Restricted	210,930
Total Current Assets	943,564
Noncurrent Assets	•
Beneficial Interest In Assets Held By Others - Restricted	2,776,816
Investments	134,687
Total Noncurrent Assets	2,911,503
Total Assets	\$ 3,855,067
LIABILITIES AND FUND BALANCES	
Current Liabilities	
Current Payables and Accrued Liabilities	\$ 76,551
Total Current Liabilities	76,551
Fund Balances:	
Nonspendable	24,500
Reserved - Scholarships	3,314,202
Unassigned	439,814
Total Fund Balances	3,778,516
Total Liabilities and Fund Balances	\$ 3,855,067

RECONCILIATION OF THE GENERAL FUND BALANCE SHEET TO THE STATEMENT OF NET POSITION JUNE 30, 2013

Fund balances - total general fund

\$ 3,778,516

Amounts reported for governmental activities in the statement of net assets are different because:

Long-term liabilites, including compensated absences, are not due and payable in the current period and, therefore, are not reported as a liability in the governmental fund.

(18,806)

Total net position - governmental activities

\$ 3,759,710

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - GENERAL FUND FOR THE FISCAL YEAR ENDED JUNE 30, 2013

Revenues		
Operating Revenues:		
Contributions	\$	202,878
Direct Operating Support -LCSD, In Kind		72,286
Grants		101,117
Special Events Revenue		367,552
State and Local Allocations		196,866
Other revenues		67,113
Total Operating Revenues		,007,812
Expenditures:		
Teacher Support		251,315
Special Events		260,982
Student Support		144,990
Take Stock In Children		241,650
Personnel		23,198
Administrative		51,763
Total Operating Expenditures		973,898
Operating Income		33,914
Non-operating Revenues		
Net realized and unrealized gains/(losses) on investments		7,160
Interest and Dividends		7,411
Total Non-operating Revenues		14,571
Increase in Fund Balances		48,485
Fund Balances, at July 1, 2012	3	3,730,031
Fund Balances, at June 30, 2013	\$ 3	3,778,516

EDUCATIONAL FOUNDATION OF LAKE COUNTY, INC. (A COMPONENT UNIT OF THE DISTRICT SCHOOL BOARD OF LAKE COUNTY, FLORIDA) THE DISTRICT SCHOOL BOARD OF LAKE COUNTY, FLORIDA

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE OF GENERAL FUND TO THE STATEMENT OF ACTIVITIES FOR THE FISCAL YEAR ENDED JUNE 30, 2013

Amounts reported for governmental activities in the statement of activities are diffe	rent because:
Net change in fund balances - General Fund	\$ 48,485
Change in compensated absences	7,297
Change in net position - Governmental Activities	\$ 55,782

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

1. Summary of Significant Accounting Policies

The following is a summary of the more significant accounting policies of the Educational Foundation of Lake County, Inc. (the Foundation), which affect significant elements of the financial statements:

A. Nature of Activities

The Foundation, is a nonprofit organization, serving the citizens of Lake County, Florida, by providing funding and services to support public education. The Foundation's primary support is received from contributions from individual and corporate donors. As of August, 2006, the Foundation assumed fiscal control of the Lake and Sumter County operations of the Take Stock in Children program, a mentoring program serving at risk students.

B. Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The Foundation prepares its financial statements on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America for proprietary funds, which is similar to those for private business enterprises. Accordingly, revenues are recorded when earned and expenses are recorded when incurred. As permitted by Governmental Accounting Standards Board (GASB) Statement of Governmental Accounting Standard (SGAS) Number 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities that use Proprietary Fund Accounting, the Foundation has elected to apply Financial Accounting Standards Board statements and interpretations issued after November 30, 1989, that are applicable to the Foundation's function and that do not conflict with or contradict GASB pronouncements.

C. Cash and Cash Equivalents

Cash and cash equivalents include all monies in banks and highly liquid investments with maturity dates of less than three months. The carrying value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments.

D. Fund Accounting

The Governmental Accounting Standards Board (GASB) issued Statement No. 54, Fund Balance Reporting and Governmental Fund Type Definitions (GASB 54) effective for reporting periods beginning after June 15, 2010. The statement establishes fund balance classifications, provides for a hierarchy of spending constraints for spendable resources and requires disclosure of non-spendable and spendable resources. Spendable resources are to be shown as Restricted, Committed, Assigned, and Unassigned as considered appropriate in the Foundation's circumstances.

E. Operating Activities

Operating revenues and expenses represent ongoing activities of the Foundation, as well as ongoing activities, which are in support of the District's programs. Operating activities related to the Foundation's principal functions, which is to receive, hold and invest charitable contributions for the District. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

F. Revenue Recognition

Contributions are recognized as increases in net assets when received or when pledged unconditionally.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

G. Direct Operating Support

Donated facilities from the District consist of office space. The District also provides administrative services and other institutional support.

H. Promises To Give

Statement of Financial Accounting Standards Number 116, "Accounting for Contributions Received and Contributions Made", has been implemented by the Foundation. The statement requires not-for-profit organizations to recognize irrevocable unconditional promises to give as revenue in the period the promise is made at fair value. Promises to give that are collectible after one year are treated as temporarily restricted net assets. There were no promises to give at June 30, 2013.

I. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

J. Income Taxes

The Foundation was organized as an organization exempt from income taxation under Section 501(a) and Section 501(c)(3) of the Internal Revenue Code of 1986, as amended. Accordingly, no provision for federal income taxes is included in the accompanying financial statements. The Foundation is classified as a publicly supported organization rather than as a private foundation.

The Foundation has adopted guidance related to accounting for uncertainty in income taxes, which prescribes a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position that an entity takes or expects to take in a tax return. This guidance is applicable to not-for-profit organizations that may be conducting unrelated business activities, which are potentially subject to income taxes, including state

The Foundation assesses its income tax positions, including its continuing tax status as a not-for-profit entity, and recognizes tax benefits only to the extent that the Foundation believes it is "more likely than not" that its tax positions will be sustained upon an examination by the Internal Revenue Service ("IRS") or the applicable state taxing authority. Accordingly, there is no provision for federal income taxes in the Foundation's financial statements, as the Foundation believes all tax positions, including its continuing status as a not-for-profit entity, have a greater than 50% chance of realization in the event of an IRS audit. State income taxes, which may be due in certain jurisdictions, have been assessed following the same "more likely than not" measurement threshold. With few exceptions, the Foundation is no longer subject to U.S. federal, state and local income tax examinations by tax authorities for years before 2009.

K. Investments

Investments are carried at fair value, and realized and unrealized gains and losses are reflected in the statement of revenues, expenditures, and changes in net fund balance as non-operating revenues. The Foundation's investment policy and Section 215.47 Florida Statutes allow investing in bonds, notes, commercial paper and equities.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

2. Concentrations of Credit Risk

The Foundation is supported by contributions from the public. In the current year, a significant amount of contributions were provided by a few major contributors. It is always considered reasonably possible that benefactors, grantors or contributors might be lost in the long term, but management does not deem this a significant risk in the near term..

The Florida Security for Depositors Act identifies those financial institutions that have deposited the required collateral in the name of the treasurer of the State of Florida as qualified public depositories. The Foundation's deposits are with qualified public depositories. Therefore, all Foundation cash and cash equivalents deposits are entirely insured by FDIC or Florida's Multiple Financial Institution Collateral Pool.

3. Retirement Benefits

The Foundation established a SIMPLE IRA Plan for the benefit of its employee. The plan allows employees to contribute an amount not to exceed earned income or \$12,000 (14,500 if age 50 or older) for fiscal year ended June 30, 2013. The employer contribution made in the current fiscal year was \$7,600.

4. Investments

In accordance with SFAS No. 124, "Accounting for Certain Investments Held by Not-for-Profit Organizations", the Foundation records certain investment securities and certificates of deposit with maturities greater than three months at estimated fair value. The unrealized gain or loss on investments is reflected in the Statement of Activities. Investment income and gains that are restricted by the donor are reported as an increase in unrestricted net assets if the restrictions expire in the year the investment return is received.

Cost and fair value of unrestricted investments are as follows as of June 30, 2013

	Cost and fair value of diffestrated investments are as	Cost	 Market . Value
	American Funds Endowments Certificates of Deposit	\$ 133,581 281,834 \$ 415,415	\$ 134,687 281,834 416,521
5.	Resticted Net Position - Nonexpendable		
	Student Scholarships - Lake Tech		\$ 24,500 24,500
6.	Restricted Net Position - Expendable		
-	Student Scholarships Other Restricted		\$ 3,279,864 34,368
	 		\$ 3,314,232

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

7. Net Position Released from Restrictions

Net position was released from donor restrictions by satisfying the restricted purposes or by occurrence of other events specified by donors during the fiscal year ended June 30, 2013.

Purpose Restrictions accomplished:

Student Scholarships Teacher Grants \$ 212,721 228,388 \$ 441,109

8. Accounts Receivable - Restricted

The balance of accounts receivable - restricted at June 30, 2013 was determined as follows:

Take Stock In Children

\$ 26,550 \$ 26,550

9. Beneficial Interest In Assets Held By Others

The Foundation's beneficial interest in assets at June 30, 2013 consists of \$2,987,746 held by the Florida Prepaid College Foundation, Inc. The amounts held by the Florida Prepaid College Foundation, Inc. consist of funds contributed by the Foundation as part of the Take Stock in Children program. Contributions are matched by the State of Florida, and recorded as a contribution on the statement of revenues, expenses and changes in net assets at the time of contribution. The funds are to be used for college scholarships for selected individuals graduating from high schools in Lake County. As the scholarships are awarded, the expenditures are recorded by the Foundation. The funds held by the Florida Prepaid College Foundation, Inc. can only be utilized for scholarships.

REQUIRED SUPPLEMENTARY INFORMATION

STATEMENT OF REVENUE, EXPENDITURES AND CHANGES IN FUND BALANCE - GENERAL FUND BUDGET AND ACTUAL

For the Fiscal Year Ended June 30, 2013

EDUCATIONAL FOUNDATION OF LAKE COUNTY, INC. (A COMPONENT UNIT OF THE DISTRICT SCHOOL BOARD OF LAKE COUNTY, FLORIDA) REQUIRED SUPPLEMENTARY INFORMATION

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - GENERAL FUND BUDGET AND ACTUAL

FOR THE FISCAL YEAR ENDED JUNE 30, 2013

	_	d Amounts	Actual Budgetary	Variance with Final Budget- Positive
REVENUES	Original	Final	Basis	(Negative)
Contributions	e 07.000	6 07 000	# 000 0 7 0	.
Direct Operating Support -LCSD, In Kind	\$ 87,000	\$ 87,000	\$ 202,878	\$ 115,878
Grants	100.000	100.000	72,286	72,286
	130,000	130,000	101,117	(28,883)
Special Events Revenue	455,000	455,000	367,552	(87,448)
State and Local Allocations	230,200	230,200	196,866	(33,334)
Other revenues	17,200	17,200	81,684	64,484
Total revenues	919,400	919,400	1,022,383	102,983
EXPENDITURES				
Current:				
Teacher Support	47,850	47,850	163,219	(115,369)
Special Events	164,000	164,000	241,897	(77,897)
Student Support	265,700	265,700	75,912	189,788
Take Stock In Children	120,000	120,000	231,021	(111,021)
Personnel	245,634	245,634	177,991	67,643
Administrative	76,100	76,100	83,858	(7,758)
Total expenditures	919,284	919,284	973,898	(54,614)
Net change in fund balance	116_	116	48,485	48,369
Fund balances - July 1, 2012	3,681,609	3,681,609	3,730,031	
		2,001,005	3,730,031	
und balances - June 30, 2013	\$ 3,681,725	\$ 3,681,725	\$ 3,778,516	\$ 48,369

Report of Independent Certified Public Accountants on Internal Control Over Financial Reporting and on Compliance and Other Matters Based On An Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Board of Directors of the Educational Foundation of Lake County, Inc., Leesburg, Florida

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund and the aggregate remaining fund information of the Educational Foundation of Lake County, Inc., ("the Foundation"), a Component Unit of the District School Board of Lake County, Florida, as of and for the year ended June 30, 2013, which collectively comprise the Foundation's basic financial statements as listed in the table of contents and have issued our report thereon dated September 15, 2013.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Foundation's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is reasonable possibility that a material misstatement of the Foundation's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

To the Board of Directors of the Educational Foundation of Lake County, Inc., Leesburg, Florida

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, grant agreements, and contracts, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

This report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Smr Blakesla Madyda

Sines Blakeslee Madyda Certified Public Accountants, P.A. September 15, 2013